

Key Information and Investment Disclosure Statement As of March 27, 2024

BPI WEALTH

FUND FACTS

Classification: **Net Asset Value per Unit (NAVPU):** Php 173.95 Multi-asset Fund Launch Date: Total Fund NAV (Mn): Php 4,820.42 April 4, 2005 Minimum Investment: Php10,000.00 **Dealing Day:** Daily up to 2:00 PM Additional Investment: Php1,000.00 **Redemption Settlement:** T+2 End-of-Day Minimum Holding Period: None **Early Redemption Charge:** None

FEES*

Trustee Fees: 0.1185%* Custodianship Fees: 0.0012%** External Auditor Fees: 0.00%*** Other

1.50% per annum Fees:0.00%****

BPI Wealth HSBC Isla Lipana None

*Monthly rate: billings received for **Monthly rate: billings received ***Billing is received at the last

March 2024 divided by the for February 2024 divided by the quarter of the year

average daily NAV for the same average daily NAV for the same month valued at Php 4,821.85 mn month valued at Php 4,810.84 mn

INVESTMENT OBJECTIVE AND STRATEGY

This Fund seeks to achieve long term capital growth derived from a diversified portfolio of equity and fixed income securities. The Fund aims to provide excess return over the composite benchmark, 50% Philippine Stock Exchange Index and 50% BPI Philippine Government Bond 1-5 Year Index.

CLIENT SUITABILITY

A client profiling process shall be performed prior to participating in the Fund to guide the prospective investor if the Fund is suited to his/her investment objectives and risk tolerance. Clients are advised to read the Declaration of Trust/Plan Rules of the Fund, which may be obtained from the Trustee, before deciding to invest.

The BPI Balanced Fund is suitable for investors who:

- Are at least classified as aggressive based on their risk profile
- Have an investment horizon at least five (5) years

KEY RISKS AND RISK MANAGEMENT

You should not invest in this Fund if you do not understand or are not comfortable with the accompanying risks.

Interest Investors are exposed to adverse changes in the prices of domestic fixed income securities due to a rise in interest rates, which generally causes fixed income security prices to decline. Factors/ events that may lead to a rise interest rates include adverse market conditions, issuer-specific factors/ events and/ or negative developments in domestic political and economic conditions.

Equity Price Investors are exposed to adverse changes in the prices of stocks listed in the Philippine Stock Exchange, which **Risk:** may be brought about by adverse stock market conditions, unfavorable company earnings and valuations and/ or negative developments in domestic and global political and economic conditions.

Liquidity Investors are exposed to the risk of loss due to the fund's inability to convert fixed income and equity security holdings to cash immediately or in instances where conversion to cash is possible but at a highly disadvantageous price due to limited buyers/ sellers in the market, low trading volumes or market disruptions,

among other reasons/ factors.

Related Investors are exposed to actual or potential conflicts of interest in the handling of related party transactions by Party Risk: the Trustee, specifically, time deposit placements with the Trustee's own bank and/ or its subsidiary, purchase of debt and equity securities issued by related parties, as well as the execution of trade transactions with related counterparties.

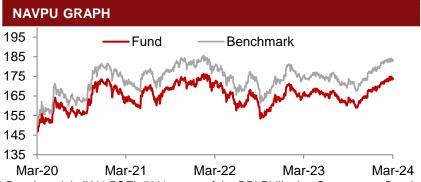
Credit/ Investors are exposed to the risk of loss due to the failure of the borrower/ debt issuer to make timely interest and/ or principal payments on its deposit liabilities, loans, bonds or other debt instruments due to a deterioration in the borrower's/ issuer's financial condition or external factors and events that may affect its ability to repay financial obligations such as negative developments in domestic political and economic conditions.

In accordance with the provisions in the Declaration of Trust, the Fund employs a risk management policy based on duration. The Fund may also use financial derivatives to hedge the portfolio against market and credit risks

- THE UIT FUND IS NOT A DEPOSIT AND IS NOT INSURED BY THE PHILIPPINE DEPOSIT INSURANCE CORP. (PDIC).
 RETURNS CANNOT BE GUARANTEED AND HISTORICAL NAVPU IS FOR ILLUSTRATION OF NAVPU MOVEMENTS/ FLUCTUATIONS ONLY.
- WHEN REDEEMING, THE PROCEEDS MAY BE WORTH LESS THAN THE ORIGINAL INVESTMENT AND ANY LOSSES SHALL BE SOLELY FOR THE ACCOUNT OF THE CLIENT.
- •THE TRUSTEE IS NOT LIABLE FOR ANY LOSS UNLESS UPON WILLFUL DEFAULT, BAD FAITH OR GROSS NEGLIGENCE.
- •THIS PRODUCT CANNOT BE SOLD TO YOU UNLESS ITS BENEFITS AND RISKS HAVE BEEN THOROUGHLY EXPLAINED. IF YOU DO NOT FULLY UNDERSTAND THIS PRODUCT, DO NOT PURCHASE OR INVEST IN IT.

FUND PERFORMANCE AND STATISTICS AS OF MARCH 27, 2024

(Purely for reference purposes and is not a guarantee of future results)



| * Benchmark is 50% PSEi, 50% return of the BPI Philippine Government Bon | d |
|--|---|
| 1-5 Year Index, net of tax (*Effective February 1, 2022) | |

| CUMULATIVE PERFORMANCE (%) 1 | | | | | | | | |
|--------------------------------|-------|-------|-------|-------|-------|-------------------|--|--|
| | 1 mo | 3 mos | 6 mos | 1 YR | 3 YRS | S.I. ² | | |
| Fund | 0.29 | 4.06 | 6.36 | 5.37 | 7.24 | 153.50 | | |
| Benchmark | -0.02 | 3.89 | 6.12 | 5.50 | 7.42 | 155.99 | | |
| ANNUALIZED PERFORMANCE (%) 1 | | | | | | | | |
| | 1 YR | 2 YRS | 3 YRS | 4 YRS | 5 YRS | S.I. ² | | |
| Fund | 5.37 | 0.32 | 2.36 | 3.92 | -0.36 | 5.02 | | |
| Benchmark | 5.50 | 0.62 | 2.42 | 4.61 | 0.13 | 5.07 | | |
| CALENDAR YEAR PERFORMANCE(%) 1 | | | | | | | | |
| | YTD | 2023 | 2022 | 2021 | 2020 | 2019 | | |
| Fund | 4.06 | 2.27 | -4.17 | -0.40 | -3.42 | 3.08 | | |
| Benchmark | 3.89 | 2.08 | -4.32 | 0.79 | -2.29 | 4.38 | | |

| NAVPu over the past 12 months | |
|--|--------|
| Highest | 174.93 |
| Lowest | 159.05 |
| STATISTICS | |
| Portfolio Beta | 1.02 |
| Volatility, Past 1 Year (%) ³ | 6.46 |
| Sharpe Ratio ⁴ | 0.13 |
| Information Ratio 5 | -0.12 |
| Current Number of Holdings | 58 |

¹Returns are net of fees.

²Since Inception

³Measures the degree to which the Fund fluctuates vis-à-vis its average return over a period of time.

⁴Used to characterize how well the return of a Fund compensates the investor for the level of risk taken. The higher the number, the better.

⁵Measures reward-to-risk efficiency of the portfolio relative to the benchmark. The higher the number, the higher the reward per unit of risk.

⁶Includes accrued income, investment securities purchased, accrued expenses, etc.

*Declaration of Trust is available upon request through branch of account.

| PORTFOLIO COMPOSITION | | | | |
|---|-----------|--|--|--|
| Allocation | % of Fund | | | |
| Equities | 51.39 | | | |
| Cash | 0.30 | | | |
| Corporates | 8.20 | | | |
| Time Deposits and Money Market | 0.60 | | | |
| Government | 39.43 | | | |
| Other Receivables – Net of Liabilities ⁶ | 0.07 | | | |
| Sector Holdings | | | | |
| Holding Firms | 16.17 | | | |
| Property | 9.02 | | | |
| Financials | 11.63 | | | |
| Services | 7.28 | | | |
| Industrials | 7.29 | | | |
| Mining and Oil | 0.00 | | | |
| DELATED DARTY TRANSACTIONS: | | | | |

| TOP TEN HOLDINGS | | |
|--|------------|------|
| Names | Maturity | % |
| SM Investments Corporation | | 7.76 |
| Retail Treasury Bond | 3/7/2028 | 7.59 |
| Fixed Rate Treasury Note | 2/14/2026 | 5.62 |
| SM Prime Holdings, Inc. | | 5.00 |
| BDO Unibank, Inc. | | 4.87 |
| Retail Treasury Bond | 2/28/2029 | 4.57 |
| Int'l Container Terminal Services, Inc. | | 4.54 |
| Bank of the Philippine Islands | | 4.41 |
| Fixed Rate Treasury Note | 10/13/2029 | 4.17 |
| Retail Treasury Bond | 8/22/2028 | 3.90 |

RELATED PARTY TRANSACTIONS*

The Fund has transactions and outstanding investments including deposit, investments in the share/s of stock, and/or debt issuances of the following companies related to the BPI Wealth - A Trust Corporation ("BPI Wealth"):

ACEN Corporation Php 53.55 Mn Ayala Corporation — Php 205.65 Mn

Ayala Land, Inc. — Php 228.25 Mn

Bank of the Philippine Islands — Php 212.60 Mn

Globe Telecom, Inc. — Php 31.68 Mn

Investments in the said outlets were approved by the BPI Wealth's Board of Directors. Likewise, all related party transactions are conducted on an arm's length and best execution basis and within established limits.

* Related party in accordance with BPI Wealth's internal policy.

OUTLOOK AND STRATEGY

Market Review.

The BPI Government Bond Index returned 0.51% in March as the local yield curve fell 2 basis points (bps) on average. Average daily trading volume for the month amounted to Php19.73 billion, higher than February's Php16.78 billion with trades mostly seen on the belly of the curve.

The Bureau of the Treasury (BTr) held four FXTN auctions in March. The 7-year FXTN 07-71, 10-year FXTN 10-72, 20-year FXTN 20-26, and 6-year FXTN 07-70 reissuances were all fully awarded at average yields of 6.270%, 6.227%, 6.189% and 6.237%, respectively. Towards the end of the month, the BTr announced the borrowing schedule for the second quarter of 2024, with weekly Treasury Bill auctions and monthly FXTN issuances (7-, 10-, 15- and 20-year tenors) and an additional 3-year issuance in May with an offer size of PHP30 billion each.

In the local space, February headline inflation rose by 3.4% year-on-year from previous month's 2.8%. The four straight months of inflation slowdown ended after rice prices rose 23.7% year-on-year due to tight supply and high world prices. BSP Governor Eli Remolona mentioned that while it's too soon to ease policy rates, it is unlikely to tighten more. The policymakers remain ready to adjust the rate settings to maintain price stability.

The Philippine Stock Exchange Index (PSEi) slightly move down by -0.59% month-on-month closing March at 6,900.53. Sentiment was dampened by inflation data showing to be sticky, resulting in a pushback in the aggressive rate cut narrative. Domestic inflation accelerated after four consecutive months of decline as the Feb '24 headline CPI came in at 3.4% (vs. consensus estimates of 3.0%). Furthermore, corporate earnings results came out underwhelming and the FTSE rebalancing also prompted foreign outflows.

In relation, trading activity improved in March, with average daily turnover at US\$124 million or 30% higher month-on-month (MoM). Albeit foreign selling registered at US\$45 million, a reversal from last month's US\$128 million.

On a per name basis, the top three index gainers for the month were: CNPF (+19.40%), CNVRG (+10.67%) and ICT (+10.03%). On the flip side, the bottom three performers were: WLCON (-17.69%), NIKL (-11.89%) and AEV (-11.60%).

Fund Performance. The fund returned 0.29% in March, outperforming the benchmark by 31 basis points. Year-to-date, the Fund registered a gain of 4.06%, above the benchmark by 17 bps.

Fund Strategy. The Fund will continue to be defensive, but also opportunistic, as volatility could persist given thin market liquidity and inflation risk is still on the upside. The Fund will focus on companies with leading market capitalization and good fundamentals.

For the fixed income portion of the fund, the Fund looks to maintain its current duration position as interest rates are expected to stabilize over the medium term. Though inflation has exceeded the government's target range, the BSP remains vigilant in monitoring supply side pressures and potential second-round effects. Volatility may persist in the global space, and the portfolio will be actively managed to take advantage of this. Investors in a bond fund must be prepared to withstand volatility as higher investment value is typically achieved over the medium to long term.

LIST OF PROSPECTIVE INVESTMENTS

The following are among the Fund's approved investment outlets, wherein the Trustee intends to invest depending on strategy, availability, or other market-driven circumstances:

- (a) Shares of Stock of selected corporations which are already listed or being offered publicly and soon to be listed in major capital markets.
- (b) Primarily medium term tradable fixed-income instruments issued or guaranteed by the Philippine government or the BSP; tradable fixed-income instruments issued by financial institutions or private corporations; exchange-listed securities; marketable instruments that are traded in an organized exchange; loans traded in an organized market; and, such other tradable investment outlets/ categories as the BSP may allow.
- (c) Primarily medium term tradable fixed-income securities issued, underwritten, or otherwise dealt by BPI and/or any of its subsidiaries, affiliates, their successors-in-interest or assignees, their directors, officers, stockholders, and related interest, and any of their trust and fund managed accounts, under such terms and conditions as the Trustee may deem to be in the best interest of the Fund.
- (d) Bank deposits and such other investments allowed under regulations issued by the BSP.

BPI Wealth is a subsidiary of the Bank of the Philippine Islands. For inquiries and comments, please send us a message through https://www.bpi.com.ph/contactus or call our 24-hour BPI Contact Center at (+632) 889-10000.

BPI Wealth as Trustee/Investment Manager is regulated by the Bangko Sentral ng Pilipinas. https://www.bsp.gov.ph