

**BPI INVEST BALANCED FUND****KEY INFORMATION AND INVESTMENT DISCLOSURE STATEMENT**

As of March 31, 2022

FUND FACTS

| | | | |
|--------------------------------|---------------|--|---------------------|
| Classification: | Balanced Fund | Net Asset Value per Unit (NAVPU): | Php 172.84 |
| Launch Date: | April 4, 2005 | Total Fund NAV (Mn): | Php 5,237.58 |
| Minimum Investment: | Php10,000.00 | Dealing Day: | Daily up to 2:30 PM |
| Additional Investment: | Php1,000.00 | Redemption Settlement: | T+3 End-of-Day |
| Minimum Holding Period: | None | Early Redemption Charge: | None |

FEES*

| | | | |
|---|------------------------------------|---------------------------------------|--------------------------|
| Trustee Fees: 1.500% | Custodianship Fees: 0.0009% | External Auditor Fees: 0.0049% | Other Fees: 0.00% |
| BPI Asset Management | HSBC | Isla Lipana | None |
| * As a percentage of average daily NAV for the quarter valued at Php 5,235.12 Million | | | |
| *Monthly rate: billings received for February 2021 divided by the average daily NAV for the month | | | |
| *Billings received for 2018 divided by the average daily NAV | | | |

INVESTMENT OBJECTIVE AND STRATEGY

The Fund aims to achieve long-term capital growth by investing in a diversified portfolio of equity and fixed income securities. The Fund aims to provide excess return over the composite benchmark, 50% Philippine Stock Exchange index (PSEi) and 50% return of the BPI Philippine Government Bond 1-5 Year Index, net of tax

CLIENT SUITABILITY

A client profiling process shall be performed prior to participating in the Fund to guide the prospective investor if the Fund is suited to his/her investment objectives and risk tolerance. Clients are advised to read the Declaration of Trust/Plan Rules of the Fund, which may be obtained from the Trustee, before deciding to invest.

The BPI Invest Balanced Fund is suitable for investors who:

- Are at least classified as aggressive based on their risk profile
- Have an investment horizon at least five (5) years

KEY RISKS AND RISK MANAGEMENT

You should not invest in this Fund if you do not understand or are not comfortable with the accompanying risks.

| | |
|------------------------------|---|
| Interest Rate Risk: | Investors are exposed to adverse changes in the prices of domestic fixed income securities due to a rise in interest rates, which generally causes fixed income security prices to decline. Factors/ events that may lead to a rise interest rates include adverse market conditions, issuer-specific factors/ events and/ or negative developments in domestic political and economic conditions. |
| Equity Price Risk: | Investors are exposed to adverse changes in the prices of stocks listed in the Philippine Stock Exchange, which may be brought about by adverse stock market conditions, unfavorable company earnings and valuations and/ or negative developments in domestic and global political and economic conditions. |
| Liquidity Risk: | Investors are exposed to the risk of loss due to the fund's inability to convert fixed income and equity security holdings to cash immediately or in instances where conversion to cash is possible but at a highly disadvantageous price due to limited buyers/ sellers in the market, low trading volumes or market disruptions, among other reasons/ factors. |
| Related Party Risk: | Investors are exposed to actual or potential conflicts of interest in the handling of related party transactions by the Trustee, specifically, time deposit placements with the Trustee's own bank and/ or its subsidiary, purchase of debt and equity securities issued by related parties, as well as the execution of trade transactions with related counterparties. |
| Credit/ Default Risk: | Investors are exposed to the risk of loss due to the failure of the borrower/ debt issuer to make timely interest and/ or principal payments on its deposit liabilities, loans, bonds or other debt instruments due to a deterioration in the borrower's/ issuer's financial condition or external factors and events that may affect its ability to repay financial obligations such as negative developments in domestic political and economic conditions. |

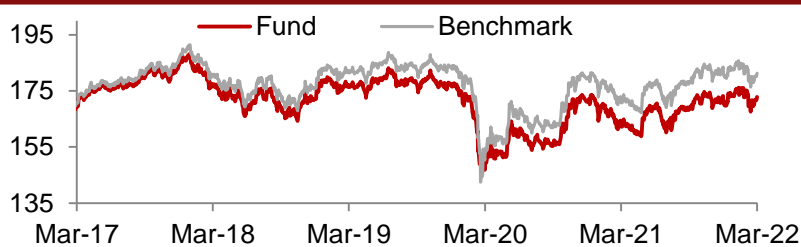
In accordance with the provisions in the Declaration of Trust, the Fund employs a risk management policy based on duration. The Fund may also use financial derivatives to hedge the portfolio against market and credit risks

- **THE UIT FUND IS NOT A DEPOSIT AND IS NOT INSURED BY THE PHILIPPINE DEPOSIT INSURANCE CORP. (PDIC).**
- **RETURNS CANNOT BE GUARANTEED AND HISTORICAL NAVPU IS FOR ILLUSTRATION OF NAVPU MOVEMENTS/ FLUCTUATIONS ONLY.**
- **WHEN REDEEMING, THE PROCEEDS MAY BE WORTH LESS THAN THE ORIGINAL INVESTMENT AND ANY LOSSES SHALL BE SOLELY FOR THE ACCOUNT OF THE CLIENT.**
- **THE TRUSTEE IS NOT LIABLE FOR ANY LOSS UNLESS UPON WILLFUL DEFAULT, BAD FAITH OR GROSS NEGLIGENCE.**

FUND PERFORMANCE AND STATISTICS AS OF MARCH 31, 2022

(Purely for reference purposes and is not a guarantee of future results)

NAVPU GRAPH



* Benchmark is 50% PSEi, 50% return of the BPI Philippine Government Bond 1-5 Year Index, net of tax (*Effective February 1, 2022)

CUMULATIVE PERFORMANCE (%) ¹

| | 1 mo | 3 mos | 6 mos | 1 YR | 3 YRS | S.I. ² |
|------------------|--------------|-------------|-------------|-------------|--------------|-------------------|
| Fund | -0.64 | 1.32 | 2.22 | 6.56 | -2.42 | 151.89 |
| Benchmark | -0.66 | 0.22 | 1.66 | 6.10 | -0.60 | 152.83 |

ANNUALIZED PERFORMANCE (%) ¹

| | 1 YR | 2 YRS | 3 YRS | 4 YRS | 5 YRS | S.I. ² |
|------------------|-------------|-------------|--------------|--------------|-------------|-------------------|
| Fund | 6.56 | 7.65 | -0.81 | -0.57 | 0.43 | 5.58 |
| Benchmark | 6.10 | 8.76 | -0.20 | 0.29 | 1.35 | 5.61 |

CALENDAR YEAR PERFORMANCE (%) ¹

| | YTD | 2021 | 2020 | 2019 | 2018 | 2017 |
|------------------|-------------|--------------|--------------|-------------|--------------|--------------|
| Fund | 1.32 | -0.40 | -3.42 | 3.08 | -6.39 | 12.42 |
| Benchmark | 0.22 | 0.79 | -2.29 | 4.38 | -4.86 | 13.10 |

PORTFOLIO COMPOSITION

| | Allocation | % of Fund |
|---|------------|-----------|
| Equities | | 53.71 |
| Cash | | 0.29 |
| Corporates | | 10.12 |
| Time Deposits and Money Market | | 6.85 |
| Government | | 28.85 |
| Other Receivables – Net of Liabilities ⁶ | | 0.18 |
| Sector Holdings | | |
| Holding Firms | | 17.79 |
| Property | | 12.59 |
| Financials | | 9.69 |
| Services | | 6.23 |
| Industrials | | 7.41 |
| Mining and Oil | | 0.00 |

NAVPU over the past 12 months

| | |
|---------|--------|
| Highest | 176.19 |
| Lowest | 158.78 |

STATISTICS

| | |
|--|-------|
| Portfolio Beta | 0.97 |
| Volatility, Past 1 Year (%) ³ | 10.04 |
| Sharpe Ratio ⁴ | 0.56 |
| Information Ratio ⁵ | 0.12 |
| Current Number of Holdings | 60 |

¹Returns are net of fees.

²Since Inception

³Measures the degree to which the Fund fluctuates vis-à-vis its average return over a period of time.

⁴Used to characterize how well the return of a Fund compensates the investor for the level of risk taken. The higher the number, the better.

⁵Measures reward-to-risk efficiency of the portfolio relative to the benchmark. The higher the number, the higher the reward per unit of risk.

⁶Includes accrued income, investment securities purchased, accrued expenses, etc.

*Declaration of Trust is available upon request through branch of account.

TOP TEN HOLDINGS

| Names | Maturity | % |
|--------------------------------|-----------|------|
| Retail Treasury Bond | 3/4/2027 | 7.56 |
| SM Investments Corporation | | 6.60 |
| Retail Treasury Bond | 3/12/2024 | 6.14 |
| Retail Treasury Bond | 8/12/2025 | 5.76 |
| SM Prime Holdings, Inc. | | 5.06 |
| Fixed Rate Treasury Note | 4/8/2026 | 4.57 |
| Ayala Land, Inc. | | 4.04 |
| BDO Unibank, Inc. | | 3.58 |
| Bank of the Philippine Islands | | 3.49 |
| Ayala Corporation | | 3.39 |

RELATED PARTY TRANSACTIONS*

The Fund has transactions and outstanding investments including deposit, investments in the share/s of stock, and/or debt issuances of the following companies related to the BPI Asset Management and Trust Corporation (BPI AMTC):

Ayala Corporation — Php 219.13 Mn, Ayala Land, Inc. — Php 301.39 Mn, Bank of the Philippine Islands — Php 207.79 Mn, Globe Telecom, Inc. — Php 35.90 Mn

Investments in the said outlets were approved by the BPI AMTC's Board of Directors. Likewise, all related party transactions are conducted on an arm's length and best execution basis and within established limits.

* Related party in accordance with BPI AMTC's internal policy.

OUTLOOK AND STRATEGY

Market Review. The Philippine Stock Exchange Index (PSEi) tumbled to end quarter number 1 as global markets took blows from the Russia-Ukraine conflict. The index dropped sharply, overshooting the 7,000 mark in early March, on fears of soaring commodity and oil prices. When the index reached the oversold area, bargain-hunting ensued and it leapt to close at 7,203.47 in March.

In terms of activity, the month of March was less active with Average Daily Turnover registering at US\$164 million or 12.8% lower month-on-month. On the foreign activity side, foreigners continued to be sellers with outflows at US\$205 million and with significant participation level at 48%. This brought the year-to-date figure at a net outflow of US\$120 million. A notable selling pressure came from FTSE rebalancing which saw the deletion of SM Investments (SM).

As for the individual stock performances, the top contributors for the month were CNVRG (+16.15%), ICT (+6.74%), and RLC (+6.7%). Meanwhile, the laggards for the month include MONDE (-17.07%), ALI (-10.13%) and LTG (-8.06%).

The BPI Government Bond Index returned -0.64% in March, with benchmark government yields rising 27 basis points (bps) on average. Average daily trading volume fell to PHP13.83bn from February's PHP14.01bn with trades mostly seen on the short-end (3-month to 1-year papers) and belly (5-year papers) of the curve.

The Bureau of the Treasury (BTr) held five FXTN auctions and four Treasury Bill auctions in March. The new issuance of 3-year and 7-year FXTN papers, were fully rejected by the BTr. On the other hand, the re-issuance of the 4-year FXTN 5-77 and 7-year FXTN 7-65 were partially awarded at average rates of 4.669% and 5.601%, while the 10-year FXTN 10-67 was fully awarded at an average rate of 6.092%. The April auction schedule was released with four FXTN issuances (3-, 4-, 7-, and 10-year tenors) and four Treasury Bill auctions amounting to PHP200 billion.

February inflation figure stayed at 3.0% year-on-year, primarily driven by slower food inflation and upside pressures coming from utilities and transport. The Bangko Sentral ng Pilipinas (BSP) kept the policy rate steady at 2% during their March meeting while raising its last month's forecast to 4.3% from 3.7% for full year 2022 inflation and 3.6% from 3.3% for 2023. BSP Governor Diokno said the central bank is keenly aware that inflation will likely remain elevated due to domestic and global supply side pressures. With daily new cases of Covid-19 slowing down, Metro Manila and other cities eased to Alert Level 1 lockdown for March allowing full capacity in establishments and public transportation.

Fund Performance. The fund returned -0.64% in March, outperforming its benchmark by 2 basis points. Year-to-date, it outperformed the benchmark by 110 basis points with a return of 1.32%.

Fund Strategy. We look to stay on the sidelines as markets absorb the trembling effects (higher commodity and energy prices) of the Ukraine-Russia conflict. We maintain our defensive stance and take advantage of names primed to benefit from the ongoing dividend season. Moreover, we will remain nimble and be ready for any potential tactical opportunities.

For the fixed income portion of the fund, the Fund looks to gradually increase its duration position following its recent shift in benchmark from the 91-day T-Bill to the BPI Philippine Government 1-5 Year Index effective February 1, 2022. The Fund will take advantage of the ongoing 5-year Retail Treasury Bond issuance to add exposure to the 3- to 5-year tenor bucket, while continuing to maintain a portion of the portfolio in corporate bonds for yield pick-up. Though inflation remains to be within the government's target range, the BSP remains vigilant in monitoring global supply side pressures which may push energy prices higher. Investors in a bond fund must be prepared to withstand volatility as higher investment value is typically achieved over the medium to long term.

LIST OF PROSPECTIVE INVESTMENTS

The following are among the Fund's approved investment outlets, wherein the Trustee intends to invest depending on strategy, availability, or other market-driven circumstances:

- (a) Shares of Stock of selected corporations which are already listed or being offered publicly and soon to be listed in major capital markets.
- (b) Primarily medium term tradable fixed-income instruments issued or guaranteed by the Philippine government or the BSP; tradable fixed-income instruments issued by financial institutions or private corporations; exchange-listed securities; marketable instruments that are traded in an organized exchange; loans traded in an organized market; and, such other tradable investment outlets/ categories as the BSP may allow.
- (c) Primarily medium term tradable fixed-income securities issued, underwritten, or otherwise dealt by BPI and/or any of its subsidiaries, affiliates, their successors-in-interest or assignees, their directors, officers, stockholders, and related interest, and any of their trust and fund managed accounts, under such terms and conditions as the Trustee may deem to be in the best interest of the Fund.
- (d) Bank deposits and such other investments allowed under regulations issued by the BSP.

BPI Asset Management and Trust Corporation (BPI AMTC) is a subsidiary of the Bank of the Philippine Islands. For inquiries and comments, please send an email to bpi_asset_management@bpi.com.ph or call us at (02) 8580-AMTC (2682).

Regulated by the Bangko Sentral ng Pilipinas. <https://www.bsp.gov.ph>, BSP Webchat <https://www.bsp.gov.ph>

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