BPI PERA Equity Fund KEY INFORMATION AND INVESTMENT DISCLOSURE



FUND FACTS

Classification: PERA Equity Fund Net Asset Value per Unit (NAVPU): PHP 1.01

Launch Date: December 19, 2016 Total Fund NAV (Mn): PHP 74.81

Minimum Investment: PHP 1,000 Dealing Day: Daily up to 2:30PM

Additional Investment: PHP 1,000 Redemption Settlement: T+3 End-of-Day

Minimum Holding None Early Redemption Charge: None

FEES*

Trustee Fees: 1.500% Custodianship Fees: .0015%** External Auditor Fees: 0.06%*** Other Fees: 0%

BPI Asset Management HSBC Isla Lipana None

INVESTMENT OBJECTIVE AND STRATEGY

The Fund intends to achieve for its participants long term capital growth derived from a diversified portfolio of equity securities issued by Philippine domiciled companies. The Fund aims to provide returns in excess of the return of the Philippine Stock Exchange Index.

CLIENT SUITABILITY

A client profiling process shall be performed prior to participating in the Fund to guide the prospective investor if the Fund is suited to his/her investment objectives and risk tolerance. Clients are advised to read the Declaration of Trust / Plan Rules of the Fund, which may be obtained from the Trustee, before deciding to invest.

The BPI PERA Equity Fund is suitable only for investors who:

- Are classified as aggressive based on their risk profile
- · Have an investment horizon of at least five (5) years.

KEY RISKS AND RISK MANAGEMENT

You should not invest in this Fund if you do not understand or are not comfortable with the accompanying risks.

Equity Price Risk: Investors are exposed to adverse changes in the prices of stocks listed in the Philippine Stock

Exchange, which may be brought about by adverse stock market conditions, unfavorable company earnings and valuations and/ or negative developments in domestic and global political and

economic conditions.

Liquidity Risk: Possibility to experience losses due to the fund's inability to convert assets into cash immediately

or in instances where conversion to cash is possible but at a highly disadvantageous price.

Related Party Risk: Risk of any actual or potential conflicts of interest in handling of related party transactions.

In accordance with the provisions in the Declaration of Trust, the Fund employs a risk management policy based on duration. The Fund may also use financial derivatives to hedge the portfolio against market and credit risks

- THE UIT FUND IS NOT A DEPOSIT AND IS NOT INSURED BY THE PHILIPPINE DEPOSIT INSURANCE CORP. (PDIC).
- RETURNS CANNOT BE GUARANTEED AND HISTORICAL NAVPU IS FOR ILLUSTRATION OF NAVPU MOVEMENTS/ FLUCTUATIONS ONLY.
- WHEN REDEEMING, THE PROCEEDS MAY BE WORTH LESS THAN THE ORIGINAL INVESTMENT AND ANY LOSSES SHALL BE SOLELY FOR THE ACCOUNT OF THE CLIENT.
- THE TRUSTEE IS NOT LIABLE FOR ANY LOSS UNLESS UPON WILLFUL DEFAULT, BAD FAITH OR GROSS NEGLIGENCE.

^{*}As a percentage of average daily NAV for the guarter valued at PHP73.17 million

^{**}Monthly rate: billings received for April 2021 divided by the average daily NAV for the month

^{***}Billings received for 2018 are divided by the average daily NAV

FUND PERFORMANCE AND STATISTICS AS OF NOVEMBER 29, 2021

(Purely for reference purposes and is not a guarantee of future results)

| NAVPU GRA | \PH | | | | |
|-----------------------------|--------|----------|--------|--------|----------|
| 1.40] | A | | | | |
| 1.20 - | | IN WANY | Markey | | |
| 1.00 | | May have | - | | المراجعة |
| 0.80 | — Fund | | k | A | W |
| _ | Bench | mark | ľ | | |
| 0.60 Dec-16 | Dec-17 | Dec-18 | Dec-19 | Nov-20 | Nov-21 |

| CUMULATIVE PERFORMANCE (%) ¹ | | | | | | |
|---|------|-------|-------|-------|--------|-------------------|
| | 1 mo | 3 mos | 6 mos | 1YR | 3YRS | S.I |
| Fund | 2.02 | 5.21 | 10.99 | 8.60 | 1.00 | 1.00 |
| Benchmark | 2.07 | 5.04 | 8.64 | 6.03 | -2.27 | 7.25 |
| ANNUALIZED PERFORMANCE (%) 1 | | | | | | |
| | | 1YR | 2YRS | 3YRS | 4YRS | S.I. ² |
| Fund | | 8.60 | -1.92 | 0.33 | -2.55 | 0.20 |
| Benchmark | | 6.03 | -3.54 | -0.76 | -3.35 | 1.42 |
| CALENDAR YEAR PERFORMANCE(%) 1 | | | | | | |
| | | YTD | 2020 | 2019 | 2018 | 2017 |
| Fund | | 4.12 | -8.49 | 4.95 | -12.93 | 16.00 |

-8.64

4.68

-12.76

25.11

0.86

* Benchmark is Philippine Stock Exchange Index.

| PORTFOLIO COMPOSITION | |
|-------------------------------------|-----------|
| Allocation | % of Fund |
| Equities | 95.24 |
| Time deposits and money market | 4.89 |
| Cash | 0.30 |
| Other receivables - net liabilities | -0.43 |
| Sector Holdings (Equity Portion) | |
| Holding Firms | 31.96 |
| Property | 17.99 |
| Financials | 15.09 |
| Services | 21.06 |
| Industrials | 9.13 |
| Mining and Oil | 0.00 |
| | |

| NAVPu over the past 12 months | |
|--------------------------------|-------|
| Highest | 1.04 |
| Lowest | 0.85 |
| STATISTICS | |
| Portfolio Beta | 0.95 |
| Volatility, Past 1 Year (%)3 | 18.02 |
| Sharpe Ratio ⁴ | 0.42 |
| Information Ratio ⁵ | 0.95 |
| Current Number of Holdings | 27 |

- ¹ Returns are net of fees.
- ² Since Inception
- ³ Measures the degree to which the Fund fluctuates vis-à-vis its average return over a period of time.
- ⁴ Used to characterize how well the return of a Fund compensates the investor for the level of risk taken. The higher the number, the better.
- ⁵ Measures reward-to-risk efficiency of the portfolio relative to the benchmark. The higher the number, the higher the reward per unit of risk.

⁶Includes accrued income, investment securities purchased, accrued expenses, etc.

*Declaration of Trust is available upon request through branch of account.

| % of Fund |
|-----------|
| 14.06 |
| 9.09 |
| 7.25 |
| 7.03 |
| 6.61 |
| 5.61 |
| 5.42 |
| 4.89 |
| 4.85 |
| 4.43 |
| |

RELATED PARTY TRANSACTIONS*

Benchmark

The Fund has transactions and outstanding investments including deposits, investment in the share/s of stocks, and/or debt

issuances of the following companies related to the BPI Asset Management and Trust Corporation (BPI AMTC):

Ayala Corporation – PHP 5.26Mn Ayala Land – PHP 5.42Mn Bank of the Philippine Islands – PHP 7.29Mn Globe Telecom, Inc. – PHP 3.31Mn

Investments in the said outlets were approved by the BPI AMTC's Board of Directors. Likewise, all related party transactions are conducted on an arm's length and best execution basis and within established limits.

*Related party in accordance with BPI AMTC's internal policy

Market Review. The Philippine Stock Exchange rose for another month following a continued improvement in the overall environment in this stage of the pandemic. A confluence of catalysts, namely – continuous drop in the number of COVID-19 cases, rise in the vaccination rates, better-than-expected economic growth and looser restrictions – led to the positive market sentiment. The local bell-weather index even surged to 5.5% to the 7,400 level intra-month before the threat of a newly-detected "Omicron" variant pared some of the gains. The PSEi grew by 2.1% month-on-month to close at 7,200.88 in November.

Market activity was a tad lighter for the month with average value turnover at US\$201.87 million or lower by 0.3% month-on-month. In terms of foreign activity, foreigners were net buyers for the 2nd consecutive month with US\$5.03 million that came in. The follow-on offering of Synergy Grid or "SGP" buoyed inflows after registering US\$24.2 million. MSCI rebalancing also occurred at month-end which highlighted the inclusion of AC Energy and Monde Nissin. Overall, the MSCI led to a net US\$13 million worth of inflow. Foreign participation registered at 49%, higher than 41% in October.

In terms of individual stock performance, main advancers were: BLOOM (+14.56%), SMPH (+12.99%) and ICT (+9.94%) while the laggards are as follows: ACEN (-7.99%), AP (-6.84%) and JGS (-6.06%).

Fund Performance. The fund underperformed its benchmark by 5 basis points in November with a return of 2.02%.

Fund Strategy. We remain strategic long-term buyers of Philippine equities on the back of economic recovery, favoring quality names and position on cyclicals. We will continue to be nimble and take advantage on tactical opportunities.

LIST OF PROSPECTIVE INVESTMENTS

The following are among the Fund's approved investment outlets, wherein the Trustee intends to invest depending on strategy, availability, or other market-driven circumstances:

- a) Shares of stock of selected corporations, including preferred stocks, which are already listed or being offered publicly and soon to be listed in the Philippine stock market.
- b) Primarily tradable fixed-income instruments issued or guaranteed by the Philippine government or the BSP; marketable instruments that are traded in an organized exchange; investment outlets/ categories the BSP allow. Provided, that, a financial instrument is regarded as tradable if quoted two-way prices are readily available and regularly available from an exchange, dealer, broker, industry group, pricing service or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.
- c) Primarily tradable fixed-income securities issued, underwritten, or otherwise dealt by BPI and/or any of its subsidiaries, affiliates, their successors-in-interest or assignees, their directors, officers, stockholders, and related interest, and any of their trust and fund managed accounts, under such terms and conditions as the Trustee may deem to be in the best interest of the Fund or any such instrument as may be allowed under BSP regulations. Investment with related interests shall be in accordance with Subsection X 410.12 (a) of the Manual of Regulations for Banks.
- d) Bank deposits or tradable debt instruments issued by the BSP.
- e) Such other investments allowed under regulations issued by the BSP.

BPI Asset Management and Trust Corporation (BPI AMTC) is a subsidiary of the Bank of the Philippine Islands. For inquiries and comments, please send an email to bpi_asset_management@bpi.com.ph or call us at (02) 8580-AMTC (2682).

Regulated by the Bangko Sentral ng Pilipinas. https://www.bsp.gov.ph, BSP Webchat https://www.bsp.gov.ph

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