BPI PERA Equity Fund KEY INFORMATION AND INVESTMENT DISCLOSURE



As of March 31, 2021

FUND FACTS

Classification: PERA Equity Fund Net Asset Value per Unit (NAVPU): PHP 0.89

Launch Date: December 19, 2016 Total Fund NAV (Mn): PHP 61.07

Minimum Investment: PHP 1,000 Dealing Day: Daily up to 2:30PM

Additional Investment: PHP 1,000 Redemption Settlement: T+3 End-of-Day

Minimum Holding None Early Redemption Charge: None

FEES*

Trustee Fees: 1.500% Custodianship Fees: External Auditor Fees: 1.59%** Other Fees: 0%

0.0022%**

BPI Asset Management HSBC Isla Lipana None

*As a percentage of average daily NAV for the quarter valued at PHP62.32 million

INVESTMENT OBJECTIVE AND STRATEGY

The Fund intends to achieve for its participants long term capital growth derived from a diversified portfolio of equity securities issued by Philippine domiciled companies. The Fund aims to provide returns in excess of the return of the Philippine Stock Exchange Index.

CLIENT SUITABILITY

A client profiling process shall be performed prior to participating in the Fund to guide the prospective investor if the Fund is suited to his/her investment objectives and risk tolerance. Clients are advised to read the Declaration of Trust / Plan Rules of the Fund, which may be obtained from the Trustee, before deciding to invest.

The BPI PERA Equity Fund is suitable only for investors who:

- Are classified as aggressive based on their risk profile
- · Have an investment horizon of at least five (5) years.

KEY RISKS AND RISK MANAGEMENT

You should not invest in this Fund if you do not understand or are not comfortable with the accompanying risks.

Equity Price Risk: Investors are exposed to adverse changes in the prices of stocks listed in the Philippine Stock

Exchange, which may be brought about by adverse stock market conditions, unfavorable company earnings and valuations and/ or negative developments in domestic and global political and

economic conditions.

Liquidity Risk: Possibility to experience losses due to the fund's inability to convert assets into cash immediately

or in instances where conversion to cash is possible but at a highly disadvantageous price.

Related Party Risk: Risk of any actual or potential conflicts of interest in handling of related party transactions.

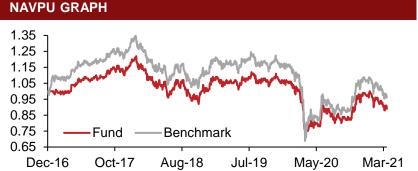
In accordance with the provisions in the Declaration of Trust, the Fund employs a risk management policy based on duration. The Fund may also use financial derivatives to hedge the portfolio against market and credit risks

- THE UIT FUND IS NOT A DEPOSIT AND IS NOT INSURED BY THE PHILIPPINE DEPOSIT INSURANCE CORP. (PDIC).
- RETURNS CANNOT BE GUARANTEED AND HISTORICAL NAVPU IS FOR ILLUSTRATION OF NAVPU MOVEMENTS/ FLUCTUATIONS ONLY.
- WHEN REDEEMING, THE PROCEEDS MAY BE WORTH LESS THAN THE ORIGINAL INVESTMENT AND ANY LOSSES SHALL BE SOLELY FOR THE ACCOUNT OF THE CLIENT.
- THE TRUSTEE IS NOT LIABLE FOR ANY LOSS UNLESS UPON WILLFUL DEFAULT, BAD FAITH OR GROSS NEGLIGENCE.

^{**}Billings are divided by average daily NAV for January 2021

FUND PERFORMANCE AND STATISTICS AS OF MARCH 31, 2021

(Purely for reference purposes and is not a guarantee of future results)



| * Benchmark is | Philippine | Stock | Exchange | Index. |
|----------------|------------|-------|----------|--------|
| | | | | |

| CUMULATIVE PERFORMANCE (%) 1 | | | | | |
|--------------------------------|-------|-------|-------|--------|-------------------|
| | 1 mo | 3 mo | 6 mo | 1 YR | S.I. ² |
| Fund | -3.26 | -8.25 | 8.54 | 18.67 | -11.00 |
| Benchmark | -5.18 | -9.76 | 9.87 | 21.08 | -4.04 |
| ANNUALIZED PERFORMANCE (%) 1 | | | | | |
| | 1YR | 2YRS | 3 YRS | 4 YRS | S.I. ² |
| Fund | 18.67 | -8.37 | -6.25 | -2.87 | -2.68 |
| Benchmark | 21.08 | -9.81 | -6.88 | -3.11 | -0.96 |
| CALENDAR YEAR PERFORMANCE(%) 1 | | | | | |
| | YTD | 2020 | 2019 | 2018 | 2017 |
| Fund | -8.25 | -8.49 | 4.95 | -12.93 | 16.00 |
| Benchmark | -9.76 | -8.64 | 4.68 | -12.76 | 25.11 |

| Allocation | % of Fund | | |
|-------------------------------------|-----------|--|--|
| Equities | 93.86 | | |
| Time deposits and money market | 5.45 | | |
| Cash | 0.31 | | |
| Other receivables - net liabilities | 0.38 | | |
| Sector Holdings (Equity Portion) | | | |
| Holding Firms | 31.79 | | |
| Property | 20.48 | | |
| Financials | 14.76 | | |
| Services | 17.16 | | |
| Industrials | 9.67 | | |
| Mining and Oil | 0.00 | | |

| NAVPu over the past 12 months | |
|--------------------------------|--------|
| Highest | 1.00 |
| Lowest | 0.76 |
| STATISTICS | |
| Portfolio Beta | 0.99 |
| Volatility, Past 1 Year (%)3 | 17.12 |
| Sharpe Ratio ⁴ | 1.02 |
| Information Ratio ⁵ | (0.73) |
| Current Number of Holdings | 25 |
| Information Ratio ⁵ | (0.73) |

- ¹ Returns are net of fees.
- ² Since Inception
- ³ Measures the degree to which the Fund fluctuates vis-à-vis its average return over a period of time.
- ⁴ Used to characterize how well the return of a Fund compensates the investor for the level of risk taken. The higher the number, the better.
- ⁵ Measures reward-to-risk efficiency of the portfolio relative to the benchmark. The higher the number, the higher the reward per unit of risk.

⁶Includes accrued income, investment securities purchased, accrued expenses, etc.

*Declaration of Trust is available upon request through branch of account.

| TOP TEN HOLDINGS | |
|--------------------------------|-----------|
| Name | % of Fund |
| SM Investments Corporation | 13.88 |
| SM Prime Holdings, Inc. | 9.85 |
| Ayala Land, Inc. | 8.51 |
| Ayala Corporation | 7.46 |
| Time Deposit | 5.45 |
| Bank of the Philippine Islands | 5.32 |
| BDO Unibank, Inc. | 5.27 |
| Universal Robina Corp. | 4.85 |
| PLDT Inc. | 4.62 |
| JG Summit Holdings, Inc. | 4.47 |

RELATED PARTY TRANSACTIONS*

PORTFOLIO COMPOSITION

The Fund has transactions and outstanding investments including deposits, investment in the share/s of stocks, and/or debt

issuances of the following companies related to the BPI Asset Management and Trust Corporation (BPI AMTC):

Ayala Corporation – PHP 4.55Mn Ayala Land – PHP 5.19Mn Bank of the Philippine Islands – PHP 3.25Mn Globe Telecom, Inc. – PHP 2.01Mn

Investments in the said outlets were approved by the BPI AMTC's Board of Directors. Likewise, all related party transactions are conducted on an arm's length and best execution basis and within established limits.

*Related party in accordance with BPI AMTC's internal policy

OUTLOOK AND STRATEGY

Market Review. The Philippine Bell-weather index fell by 5.2% in March to 6,443.09 following the recent and more aggressive COVID-19 surge. The country has registered record-breaking daily new cases spurred by different variants of the disease. As a response, the government opted to shift back to the strictest quarantine measure – ECQ.

Volume was significantly lighter this month, with Average Daily Turnover recording US\$204 million or 19.7% lower month-on-month. Meanwhile, in terms of foreign activity, outflows persisted in March at US\$483 million. On a year-to-date basis, net foreign outflows registered at US\$946 million.

Macro-economic news for the month include: 1) Inflation increased to 4.7% in February, the highest in over two years. However, the BSP maintained policy rates at 2.0%. 2) The country's gross international reserves rose to US\$109.82 billion as of end-February on the back of BSP's foreign exchange operations and income from its investments abroad. 3) The National Government recorded a Php14.1 billion budget deficit for January of this year, a contrast of last year's Php23 billion surplus. This was partly a result of 12% YoY revenue contraction.

In terms of individual stock performance, the main advancers were SCC (+6.43%), PGOLD (+6.22%) and URC (+4.15%). Meanwhile, the biggest detractors include AEV (-18.15%), BLOOM (-13.00%) and MBT (-12.43%).

Fund Performance. The fund outperformed its benchmark by 192 basis points in March with a return of -3.26%.

Fund Strategy. We look to remain strategic long-term buyers of Philippine equities, in hopes of improved vaccine rollout. However, we will adopt a defensive stance amidst the rising volatility from the negative fundamental views. Buy on market dips.

LIST OF PROSPECTIVE INVESTMENTS

The following are among the Fund's approved investment outlets, wherein the Trustee intends to invest depending on strategy, availability, or other market-driven circumstances:

- a) Shares of stock of selected corporations, including preferred stocks, which are already listed or being offered publicly and soon to be listed in the Philippine stock market.
- b) Primarily tradable fixed-income instruments issued or guaranteed by the Philippine government or the BSP; marketable instruments that are traded in an organized exchange; investment outlets/ categories the BSP allow. Provided, that, a financial instrument is regarded as tradable if quoted two-way prices are readily available and regularly available from an exchange, dealer, broker, industry group, pricing service or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.
- c) Primarily tradable fixed-income securities issued, underwritten, or otherwise dealt by BPI and/or any of its subsidiaries, affiliates, their successors-in-interest or assignees, their directors, officers, stockholders, and related interest, and any of their trust and fund managed accounts, under such terms and conditions as the Trustee may deem to be in the best interest of the Fund or any such instrument as may be allowed under BSP regulations. Investment with related interests shall be in accordance with Subsection X 410.12 (a) of the Manual of Regulations for Banks.
- d) Bank deposits or tradable debt instruments issued by the BSP.
- e) Such other investments allowed under regulations issued by the BSP.

BPI Asset Management and Trust Corporation (BPI AMTC) is a subsidiary of the Bank of the Philippine Islands. For any inquiries and complaints relating to our services and products you may call our hotline: 889-10000, or send an email at bpi_asset_management@bpi.com.ph or write a letter addressed to BPI Asset Management and Trust Corporation - Consumer Assistance Office, 7/F, BPI Buendia Center, Sen. Gil J. Puyat Avenue, Makati City 1209.

BPI AMTC as Trustee / Investment Manager is regulated by the Bangko Sentral ng Pilipinas (BSP) with e-mail address: consumeraffairs@bsp.gov.ph.