

BORROWER DETAILS

Borrower Type <input type="checkbox"/> Partnership <input type="checkbox"/> Corporation <input type="checkbox"/> Others: _____					
Company/Business Name			Contact Person		Position
Business/Billing Address		Unit #, Building/House #, Street, Subdivision/Barangay/District		Municipality/City	Province
				Zip Code	Length of Stay in Current City
Mobile Number	Telephone Number(s)			E-mail Address	
	Business		Other/s		
Date of Registration	TIN		Nature of Business		Years in Business
Products/Services of the Business			Office/Factory/Facility Location (Please list down and indicate ownership; submit a separate sheet for the complete listing if necessary)		
Firm Size	<input type="checkbox"/> Micro (Assets <=P3M)		<input type="checkbox"/> Medium (Assets >P15M to 100M)		Number of Branches/Offices
	<input type="checkbox"/> Small (Assets >P3M to 15M)		<input type="checkbox"/> Large (Assets >P100M)		
Location of Branches/Offices					
Manpower Complement			Regular/Permanent		Casual/Contractual
Number of Employees			_____		_____

UNIBANK RELATIONSHIP

Do you have a deposit account with the following: <input type="checkbox"/> BPI <input type="checkbox"/> BPI Family Savings Bank (BFSB) <input type="checkbox"/> None		
Do you have a loan account with the following: <input type="checkbox"/> BPI <input type="checkbox"/> BFSB <input type="checkbox"/> BPI Century Tokyo Lease & Finance Corp. (BPI CTL)		<input type="checkbox"/> BPI BanKO <input type="checkbox"/> None
Type of Loan/s Availed: _____		
Do you have a credit card with the following: <input type="checkbox"/> BPI <input type="checkbox"/> BFSB <input type="checkbox"/> None		
Client Type: <input type="checkbox"/> Existing <input type="checkbox"/> New-to-bank		

LOAN APPLICATION DETAILS

Transaction Type <input type="checkbox"/> New Application <input type="checkbox"/> Renewal		
Loan Type	<input type="checkbox"/> Credit Line Php _____	<input type="checkbox"/> Term Loan Php _____ Tenor _____ months
Loan Purpose	<input type="checkbox"/> Working Capital/Trade Related Activities <input type="checkbox"/> Franchise Financing <input type="checkbox"/> Construction/Renovation <input type="checkbox"/> Business Expansion <input type="checkbox"/> Loan Refinancing <input type="checkbox"/> Purchase of Machine/Equipment/Materials <input type="checkbox"/> Property Acquisition/Office Bldg. Purchase <input type="checkbox"/> Others, specify: _____	
Collateral Offered	<input type="checkbox"/> Clean/No Collateral <input type="checkbox"/> Post-Dated Checks <input type="checkbox"/> Government Bonds and T-Bills <input type="checkbox"/> Purchase Orders/Sales Contracts <input type="checkbox"/> Continuing Suretyship, specify surety: _____ <input type="checkbox"/> Deposit Hold-out <input type="radio"/> PHP <input type="radio"/> USD Other currencies: _____ <input type="checkbox"/> Chattel <input type="radio"/> Machineries & Equipment <input type="radio"/> Inventory <input type="radio"/> Floor Stock/Motor Vehicle <input type="checkbox"/> Real Estate Mortgage, specify location (Unit #, Bldg/House #, Street, Subdivision/Barangay/District, Municipality/City, Province, Zip Code)	
Appraisal Mode: Upfront Appraisal		

TRADE REFERENCES (Please attach a separate sheet as necessary)

Top Customers			
Name of Top Customers	Contact Person	Telephone Number	Product/Service Availed
1. _____	% share to Total Sales of the Company		Credit Terms/Mode of Payment
2. _____	Contact Person	Telephone Number	Product/Service Availed
	% share to Total Sales of the Company		Credit Terms/Mode of Payment
3. _____	Contact Person	Telephone Number	Product/Service Availed
	% share to Total Sales of the Company		Credit Terms/Mode of Payment

Supplier References

1. _____	<input type="checkbox"/> Local	Contact Person	Contact Number	Credit Terms/Mode of Payment
	<input type="checkbox"/> Foreign	Country of Origin	Email Address	
2. _____	<input type="checkbox"/> Local	Contact Person	Contact Number	Credit Terms/Mode of Payment
	<input type="checkbox"/> Foreign	Country of Origin	Email Address	
3. _____	<input type="checkbox"/> Local	Contact Person	Contact Number	Credit Terms/Mode of Payment
	<input type="checkbox"/> Foreign	Country of Origin	Email Address	

OWNER AND MANAGEMENT (Please attach a separate sheet as necessary)

1. _____ (First Name, Middle Name and Last Name) Other Name, if applicable	Relationship (to majority owner)	Date of Birth (mm/dd/yyyy)	Educational Attainment (University & Degree)	
	Tenure in the Company (in years)	Professional Experience (Prior to this Company)	Total Working Experience (in years)	
2. _____ (First Name, Middle Name and Last Name) Other Name, if applicable	Relationship (to majority owner)	Date of Birth (mm/dd/yyyy)	Educational Attainment (University & Degree)	
	Tenure in the Company (in years)	Professional Experience (Prior to this Company)	Total Working Experience (in years)	
3. _____ (First Name, Middle Name and Last Name) Other Name, if applicable	Relationship (to majority owner)	Date of Birth (mm/dd/yyyy)	Educational Attainment (University & Degree)	
	Tenure in the Company (in years)	Professional Experience (Prior to this Company)	Total Working Experience (in years)	

**PLEASE FILL OUT STATEMENT OF ASSETS, LIABILITIES, AND NET WORTH OF MAJORITY OWNER AND SURETY/IES BELOW (IN PHP)
(Please attach a separate sheet as necessary)**

Please see attachment for details

	Borrower	Spouse (if applicable)	Surety (if applicable)
Current Assets (Cash, etc.)	_____	_____	_____
Fixed Assets (Real Estate, Vehicles, etc.)	_____	_____	_____
Other Assets	_____	_____	_____
Total Liabilities (Bank Loans, Car Loans, etc.)	_____	_____	_____
Net Worth	_____	_____	_____

CREDIT FACILITIES WITH OTHER BANKS

Name of Banks	1. _____	2. _____	3. _____
Type of Facility	_____	_____	_____
Credit Limit	_____	_____	_____
Currency	_____	_____	_____
Collateral Offered	_____	_____	_____
Interest Rate	_____	_____	_____

RELATIONSHIP TO BPI, BFSB, AND BPI SUBSIDIARIES AND AFFILIATES, ETC. (in line with BSP Cir. 749)

Are you a Director, Officer, or Stockholder (DOS) of BPI, BFSB, BPI CTL, BPI CTR, BPI Capital Corporation, BPI Direct Banko Savings Bank, BPI Asset Management and Trust Corporation, BPI/MS Insurance Corporation, or BPI Securities Corporation (collectively, the "BPI Group of Companies" and each, a "member of the BPI Group of Companies")?	<input type="checkbox"/> Yes <input type="checkbox"/> No	If Yes, specify your company and position or affiliation	Company (e.g., BPI)	Affiliation/Position (e.g., Director)
Are you related to a DOS of any member of the BPI Group of Companies or the Ayala Group of Companies (e.g., Ayala Corporation, Ayala Land Inc., etc.)? Note, Please disclose all relationships. A separate sheet may be attached if necessary.	<input type="checkbox"/> Yes <input type="checkbox"/> No	If Yes, specify: (i) the name/s and relationship, such as, but not limited to: spouse, relative by consanguinity or affinity (e.g., parent, child, brother, sister-in-law, grandparent, niece, uncle, first cousin, etc.) or others (e.g., general partner, co-owner of collateral, etc.); (ii) the company in which said person is a DOS; and (iii) his position therein.	Name - Relationship to DOS - Company & Position (e.g., Juan Dela Cruz - First Cousin - BPI, AVP) _____ _____ _____	

We certify that the information we provided herein are true, accurate and complete, and we agree to notify/update BPI of any change in any of the information supplied in this form. BPI shall not be responsible for our failure to update this form. We further warrant that, prior to submitting to BPI any information (including personal information) of an individual, we have obtained all necessary authorizations and consents as may be required by applicable confidentiality and data privacy laws or agreement to enable BPI to process such information. Pursuant to the requirements of Republic Act (R.A.) No. 9510, we likewise authorize and consent to BPI's submission and disclosure of our basic credit data including updates and corrections thereto to the Credit Information Corporation (CIC), the Bankers Association of the Philippines (BAP) credit bureau and such other credit bureaus and credit information companies for purposes of credit evaluation and assessment.

We further acknowledge to have read, understood and agreed to be bound by the terms and conditions of the deposits, products, services, facilities and channels, as the same may be amended or supplemented from time to time, which we opened/availed or which were provided and/or are made available to us via www.bpi.com.ph or through such other available channels or electronic applications selected by BPI. Our application, enrollment, availment, access, maintenance, and continued use of any of the products, services, facilities and channels shall constitute our acceptance and agreement to the applicable specific terms and conditions.

We likewise agree that BPI, each member of the BPI Group of Companies, their marketing partners and third parties, whether within or outside the Philippines (the "Program Partners") and their respective authorized representatives, agents and service providers, under an obligation of confidentiality, may pursue marketing initiatives and communicate such customer offerings and promotional opportunities to us through email, SMS, mail, telephone calls, social media, e-commerce and telemarketing platforms or any other means of communication or channels which the Bank or such member of the BPI Group of Companies may deem appropriate for the purpose.

By signing this form or by availing or continuing to avail of the products, services, facilities and channels of BPI or of any member of the BPI Group of Companies or Program Partners, we agree that all personal information of individuals related to us, our transactions, business and credit relationships, accounts or account information or records which are with the Bank, made available or submitted to the Bank, whether through electronic means or such other modes deemed appropriate by the Bank, or are in the Bank's possession or updated from time to time, may be collected, obtained, used, stored, consolidated, processed, profiled, benchmarked, shared to and disclosed, by and between or among BPI and any member of the BPI Group of Companies, their successors and assigns, and their respective authorized representatives, agents and service providers, for any or all the purposes described in the Data Privacy Statement published at www.bpi.com.ph and deemed incorporated by reference in this form.

The foregoing constitutes our express consent under the applicable bank secrecy, confidentiality and data privacy laws of the Philippines and other jurisdictions and we agree to hold BPI, each member of the BPI Group of Companies, the Program Partners and their respective directors, officers, employees, authorized representatives, agents and service providers, free and harmless from any and all liabilities, claims, damages, suits, costs, and expenses resulting from or in connection with the implementation of the purposes and authorities conferred by us hereunder.

Signature Over Printed Name and Designation
(Principal Borrower/Company's Authorized Representative)

Date

Signature Over Printed Name and Designation
(Principal Borrower/Company's Authorized Representative)

Date

Third-party security providers, where applicable
(e.g., sureties, guarantors, mortgagors, pledgors, assignors)

	Printed Name	Signature	Date
1	_____	_____	_____
2	_____	_____	_____
3	_____	_____	_____

LIST OF MINIMUM DOCUMENTS

Minimum Documents	<ul style="list-style-type: none"> • Duly accomplished application form • AFS for the last 3 years • ITR for the last 3 years • SEC Registration 	<ul style="list-style-type: none"> • By-Laws • BSP Registration (depending on nature of business) • Photocopy of government ID • Bank statements (last 3 months) 	<ul style="list-style-type: none"> • Latest General Information Sheet (GIS) • Articles of Incorporation/Partnership
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For loan applications to be secured by a Real Estate Mortgage

- Photocopy of the TCT/CCT
- Tax declaration
- Location/vicinity map
- Bill of Materials (if for Construction Purposes)

For loan applications to be secured by a Continuing Suretyship

- ITR of Surety
- Government ID of Surety
- Statement of Assets and Liabilities

FOR BANK USE ONLY

ECRM Opportunity #	Application ID	Credit Processing Type <input type="checkbox"/> SBC <input type="checkbox"/> CC
Application Source <input type="checkbox"/> Preferred RM <input type="checkbox"/> Corporate RM	<input type="checkbox"/> Branch Referred <input type="checkbox"/> Business Banking RM	<input type="checkbox"/> Business Banking BSO <input type="checkbox"/> Business Banking BLA <input type="checkbox"/> Others: _____
Primary Borrower? <input type="checkbox"/> Yes <input type="checkbox"/> No, specify relationship to primary borrower: _____		With Co-Borrower? <input type="checkbox"/> Yes, no. of co-borrowers: _____ <input type="checkbox"/> No
Agri-Agra Business? <input type="checkbox"/> Yes <input type="checkbox"/> No	Program Code	Campaign ID (if any)
Economic Code	Partner/Referrer Company Name & Code	Segment Code
Rela Code	Referrer Name & Employee No. (BPI Employee) or Agent Name (Non-BPI Employee)	
Referrer PCC Code (BPI Employee)	Referrer Branch Name & Branch Code (BPI Employee)	
Comments		

FOR BUSINESS BANKING SEGMENT

KYC Completion	Negative Data Verification for Company
Processed by: _____	Processed by: _____
Date completed: _____	Date processed: _____

To know more about how BPI Business Banking can be of service to you,
feel free to set an appointment or email us at bbclientservices@bpi.com.ph.

17/F Ayala North Exchange - Tower 1, 6796 Ayala Avenue corner Salcedo Street, Legaspi Village, Makati City 1229
(02) 7-918-2000 for Metro Manila; (+63) 917-509-6001 to 6002 (Globe) or
(+63) 998-987-2001 to 2002 (Smart) for outside Metro Manila
BPI Business Banking Customer Care: bbcustomer@bpi.com.ph

Bank of the Philippine Islands is regulated by the Bangko Sentral ng Pilipinas
<https://www.bsp.gov.ph>